Reg. No. T06FC6835J

### Friends Provident International Limited, Singapore Branch

Investment-Linked Funds

Report for the financial period ended 31 March 2018

### Friends Provident International Limited, Singapore Branch

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### STATEMENT BY DIRECTORS

In our opinion, the financial statements of the Investment-Linked Funds of Friends Provident International Limited, Singapore Branch (the "Singapore Branch") set out on pages 6 to 14 present fairly, in all material respects, the state of affairs of the Investment-Linked Funds of the Singapore Branch as at 31 March 2018 and the capital movements for the financial period from 1 January 2017 (or date of commencement of the respective Investment-Linked Funds, whichever is later) to 31 March 2018, in accordance with the stated accounting policies.

Director

Director

20 June 2018

### INDEPENDENT AUDITOR'S REPORT

### Our Opinion

In our opinion, the accompanying financial statements of the investment-linked funds as set out on page 5 (the "Funds") of Friends Provident International Limited, Singapore Branch (the "Branch") are properly drawn up, in all material respects, in accordance with the stated accounting policies as set out in Note 2 to the financial statements (the "Notes").

### What we have audited

The financial statements of the Funds comprise:

- the Statements of Assets and Liabilities as at 31 March 2018;
- the Capital and Income Accounts for the financial period from 1 January 2017 (or date of commencement of the respective investment-linked funds, whichever is later) to 31 March 2018; and
- the notes to the financial statements, including a summary of significant accounting policies.

### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independence

We are independent of the Branch in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code.

### Emphasis of Matter – Basis of Accounting and Restriction on Distribution and Use

We draw attention to Note 2 to the financial statements which describe the basis of accounting. The financial statements are prepared to assist the Branch to comply with MAS Notice 307 Investment Linked-Life Insurance Policies. As a result, the financial statements may not be suitable for another purpose.

This report is intended for the sole benefit and use of the Branch and is not intended to nor may it be relied upon by any other party, other than the Branch. We accept no liability or responsibility to any other party to whom this report is disclosed or otherwise made available to.

This report relates solely to the financial statements of the Funds of the Branch and does not extend to the financial statements of the Branch taken as a whole. Our report is not modified in respect of this matter.

### INDEPENDENT AUDITOR'S REPORT

### Other Information

Management is responsible for the other information. The other information comprises the Statement by Directors and List of Investment-Linked Funds, and excludes the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Management and those Charged with Governance for the Financial Statements

Management is responsible for the preparation of these financial statements in accordance with the accounting policies set out in Note 2 to the financial statements, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Funds' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to terminate the Funds or to cease the Funds' operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Funds' financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### INDEPENDENT AUDITOR'S REPORT

### Auditor's Responsibilities for the Audit of the Financial Statements (continued)

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Branch's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of each Fund to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause any or all of the Funds to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Public Accountants and Chartered Accountants Singapore, 20 June 2018

### LIST OF INVESTMENT-LINKED FUNDS

For the financial period ended 31 March 2018

The Statements of Assets and Liabilities, Capital and Income Accounts and a summary of significant accounting policies and other explanatory notes of the following Investment-Linked Funds are covered in this report:

Funds	Commencement Date
CGWM Select Affinity (R202)	12 April 2017
CGWM Select Diversity (R186)	17 August 2016
CGWM Select Global Affinity (R196)	26 October 2016
CGWM Select Global Diversity (R133)	27 June 2012
CGWM Select Global Diversity (SGD HDG) (R135)	25 July 2012
CGWM Select Global Opportunity (R102)	31 March 2011
CGWM Select Global Opportunity (SGD HDG) (R136)	25 July 2012
CGWM Select Opportunity (R103)	31 March 2011
HSBC Chinese Equity (R190)	17 August 2016
HSBC GEM Debt Total Return (R145)	17 July 2013
HSBC Hong Kong Equity (J56)	31 July 2009
HSBC Hong Kong Equity (R204)	12 April 2017

With the exception of CGWM Select Affinity (R202), CGWM Select Diversity (R186), CGWM Select Global Affinity (R196), CGWM Select Global Diversity (R133), CGWM Select Global Diversity (SGD HDG) (R135), CGWM Select Global Opportunity (R102), CGWM Select Global Opportunity (SGD HDG) (R136), CGWM Select Opportunity (R103), HSBC Chinese Equity (R190), HSBC GEM Debt Total Return (R145) and HSBC Hong Kong Equity (R204) which are segregated Investment-Linked Funds, the funds are invested as one part of the sub-fund of Friends Provident International Limited (the Company). These represent the elements of the sub-funds that are dedicated to customers of the Singapore Branch. The segregated Investment-Linked Funds and sub-funds are, in turn, invested in the underlying funds.

HSBC Hong Kong Equity (J56) has been fully segregated to HSBC Hong Kong Equity (R204) as at 31 March 2018, and is no longer available to customers of the Company's Singapore Branch.

During the current financial period, CGWM Select Affinity (R202), CGWM Select Diversity (R186), CGWM Select Global Affinity (R196), CGWM Select Global Diversity (R133), CGWM Select Global Diversity (SGD HDG) (R135), CGWM Select Global Opportunity (R102), CGWM Select Global Opportunity (SGD HDG) (R136), CGWM Select Opportunity (R103) changed its financial year end from 31 December to 31 March. The current financial period for these funds covers the 15 months period from 1 January 2017 to 31 March 2018.

The financial period of HSBC Chinese Equity (R190), HSBC GEM Debt Total Return (R145) and HSBC Hong Kong Equity (R204) remain the same which is 12 months period from 1 April 2017 to 31 March 2018.

### CAPITAL AND INCOME ACCOUNT AND STATEMENT OF ASSETS AND LIABILITIES

For the financial period ended 31 March 2018

	CGWM Select Affinity (R202)*	CGWM Select Diversity (R186)**
Capital and Income Account	S\$	S\$
For the year 1 January 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later) to 31 March 2018		
Value of Fund as at 1 January 2017 (or the date of commencement of the respective Investment- Linked Funds, if later)		913,652
Amounts received by the Fund for creation of units Amounts paid by the Fund for liquidation of units Net amounts received/ (paid) by the Fund	555,692 (193,642) 362,050	439,660 (546,269) (106,609)
Unrealised appreciation in value of investments Gain on sale of investments Other income Management fees Other expenses Increase in net asset value for the year	7,497 5,509 1,710 (5,142) (2,329) 7,245	22,276 27,334 6,422 (13,855) (1,103) 41,074
Value of Fund As at 31 March 2018	369,295	848,117
Statement of Assets and Liabilities As at 31 March 2018		
<u>Assets</u> Investments in funds Cash and bank balances Total Assets	366,646 2,649 369,295	849,535 7,795 857,330
<u>Liabilities</u> Other creditors Total liabilities <b>Value of Fund</b>	<u> </u>	9,213 9,213
As at 31 March 2018	369,295	848,117

\* The financial period for 'CGWM Select Affinity (R202)' is from the segregation date 12 April 2017 to 31 march 2018.

\*\*The financial period of these investment-linked funds is from 1 January 2017 to 31 March 2018 as there was a change in the reporting year end from 31 December to 31 March.

### CAPITAL AND INCOME ACCOUNT AND STATEMENT OF ASSETS AND LIABILITIES

For the financial period ended 31 March 2018

	CGWM Select Global Affinity (R196)*	CGWM Select Global Diversity (R133)*
Capital and Income Account	S\$	S\$
For the year 1 January 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later) to 31 March 2018		
Value of Fund as at 1 January 2017 (or the date of commencement of the respective Investment-Linked Funds, if later)	608,716	3,053,975
Amounts received by the Fund for creation of units Amounts paid by the Fund for liquidation of units Net amounts received by the Fund	898,652 (353,421) 545,231	870,333 (559,503) 310,830
Unrealised appreciation/ (diminution) in value of investments Gain on sale of investments Other income Management fees Other expenses Increase/ (Decrease) in net asset value for the year Value of Fund As at 31 March 2018	2,570 32,487 12,828 (13,896) (1,219) 32,770 <b>1,186,717</b>	(10,832) 39,472 (48,839) (5,797) (25,996) <b>3,338,809</b>
Statement of Assets and Liabilities As at 31 March 2018		
Assets Investments in funds Cash and bank balances Total assets	1,186,514 65,773 1,252,287	3,335,062 27,352 3,362,414
Liabilities Other creditors Total liabilities Value of Fund As at 31 March 2018	65,570 65,570 <b>1,186,717</b>	23,605 23,605 <b>3,338,809</b>

\* The financial period of these investment-linked funds is from 1 January 2017 to 31 March 2018 as there was a change in the reporting year end from 31 December to 31 March.

### CAPITAL AND INCOME ACCOUNT AND STATEMENT OF ASSETS AND LIABILITIES

For the financial period ended 31 March 2018

	CGWM Select Global Diversity (SGD HDG) (R135)*	CGWM Select Global Opportunity (R102)*
Capital and Income Account	S\$	S\$
For the year 1 January 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later) to 31 March 2018		
Value of Fund as at 1 January 2017 (or the date of commencement of the respective Investment- Linked Funds, if later)	2,791,106	31,594,067
Amounts received by the Fund for creation of units Amounts paid by the Fund for liquidation of units Net amounts paid by the Fund	1,787,414 (2,016,652) (229,238)	5,520,965 (6,225,122) (704,157)
Unrealised appreciation in value of investments Gain on sale of investments Other income Management fees Other expenses Increase in net asset value for the year	142,961 163,311 6,263 (45,154) (4,681) 262,700	2,094,607 652,723 - (505,952) (21,455) 2,219,923
Value of Fund As at 31 March 2018	2,824,568 33,109,8	
Statement of Assets and Liabilities As at 31 March 2018		
<u>Assets</u> Investments in funds Cash and bank balances Total assets	2,820,239 43,329 2,863,568	33,036,014 73,819 33,109,833
Liabilities Other creditors Total liabilities	<u> </u>	-
Value of Fund As at 31 March 2018	2,824,568	33,109,833

\* The financial period of these investment-linked funds is from 1 January 2017 to 31 March 2018 as there was a change in the reporting year end from 31 December to 31 March.

### CAPITAL AND INCOME ACCOUNT AND STATEMENT OF ASSETS AND LIABILITIES

For the financial period ended 31 March 2018

	CGWM Select Global Opportunity (SGD HDG) (R136)*	CGWM Select Opportunity (R103)*
Capital and Income Account	S\$	S\$
For the year 1 January 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later) to 31 March 2018		
Value of Fund as at 1 January 2017 (or the date of commencement of the respective Investment-Linked Funds, if later)	27,325,097	6,893,065
Amounts received by the Fund for creation of units Amounts paid by the Fund for liquidation of units Net amounts received/ (paid) by the Fund	7,696,797 (7,531,267) 165,530	1,595,764 (2,590,077) (994,313)
Unrealised appreciation in value of investments Gain on sale of investments Other income	4,549,964 664,507 3,846	202,458 581,545 -
Management fees Other expenses Increase in net asset value for the year	(471,349) (7,593) 4,739,375	(107,435) (9,742) 666,826
Value of Fund As at 31 March 2018	32,230,002	6,565,578
Statement of Assets and Liabilities As at 31 March 2018		
<u>Assets</u> Investments in funds Cash and bank balances Total assets	32,294,741 	6,582,790 6,582,790
Liabilities	32,492,002	0,002,790
Other creditors Total liabilities	<u>262,000</u> 262,000	<u> </u>
Value of Fund As at 31 March 2018	32,230,002	6,565,578

\* The financial period of these investment-linked funds is from 1 January 2017 to 31 March 2018 as there was a change in the reporting year end from 31 December to 31 March.

### CAPITAL AND INCOME ACCOUNT AND STATEMENT OF ASSETS AND LIABILITIES

For the financial period ended 31 March 2018

	HSBC Chinese Equity (R190)*	HSBC GEM Debt Total Return (R145)*
Capital and Income Account	S\$	S\$
Capital and income Account		
For the year 1 April 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later) to 31 March 2018		
Value of Fund as at 1 April 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later)	426,832	676,142
Amounts received by the Fund for creation of units	74,636	2,787,003
Amounts received by the Fund for creation of units Amounts paid by the Fund for liquidation of units	(77,352)	(44,344)
Net amounts (paid)/ received by the Fund	(2,716)	2,742,659
	(_,:::)	_,: :_,::::
Unrealised appreciation/ (diminution) in value of investments	92,564	(195,172)
Gain on sale of investments	13,655	-
Other income	35,725	2,018
Management fees	(6,485)	(24,858)
Other expenses	(74)	(4,465)
Increase/ (Decrease) in net asset value for the year	135,385	(222,477)
Value of Fund As at 31 March 2018	559,501	3,196,324
Statement of Assets and Liabilities As at 31 March 2018		
Assets		
Investments in funds	555,866	3,197,518
Cash and bank balances	3,635	21,100
Total assets	559,501	3,218,618
Liabilities		
Other creditors	-	22,294
Total liabilities		22,294
Value of Fund		_,
As at 31 March 2018	559,501	3,196,324

\* The financial period of these investment-linked funds remains from 1 April 2017 to 31 March 2018.

### CAPITAL AND INCOME ACCOUNT AND STATEMENT OF ASSETS AND LIABILITIES

For the financial period ended 31 March 2018

	HSBC Hong Kong Equity (J56)*	HSBC Hong Kong Equity (R204)**
Capital and Income Account	S\$	S\$
Capital and Income Account		
For the year 1 April 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later) to 31 March 2018		
Value of Fund as at 1 April 2017 (or the date of commencement of the respective Investment- Linked Funds, whichever is later)	489,477	
Amounts received by the Fund for creation of units	2,498	568,013
Amounts paid by the Fund for liquidation of units	(496,312)	(83,258)
Net amounts (paid)/ received by the Fund	(493,814)	484,755
Jnrealised appreciation in value of investments	4,337	56,622
Gain on sale of investments	-	9,305
Other income	-	18,809
Management fees	-	(6,474)
Other expenses Increase in net asset value for the year	4,337	(602) 77,660
Value of Fund	4,007	11,000
As at 31 March 2018	-	562,415
Statement of Assets and Liabilities As at 31 March 2018		
<u>Assets</u>		
Investments in funds	-	562,872
Cash and bank balances Total assets		6,100 568,972
		000,972
<u>Liabilities</u> Other creditors	-	6,557
Total liabilities	-	6,557
Value of Fund As at 31 March 2018		562,415

\* 'HSBC Hong Kong Equity (J56)' has been fully segregated to 'HSBC Hong Kong Equity (R204)' as at 31 March 2018, and is no longer available to customers of the Company's Singapore Branch.

\*\* The financial period for 'HSBC Hong Kong Equity (R204)' is from the segregation date 12 April 2017 to 31 March 2018.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial period ended 31 March 2018

### 1. Units in issue and net asset value

1.1 The units in issue and the net asset value per unit of the Investment-Linked Funds of the Singapore Branch as at 31 March 2018 comprise:

		<u>Units in issue</u>	Net asset
	Commencement	<u>as at 31</u>	<u>value per</u>
<u>Funds</u>	<u>date</u>	<u>March 2018</u>	<u>unit S\$</u>
CGWM Select Affinity (R202)	12 April 2017	130,296	2.83
CGWM Select Diversity (R186)	17 August 2016	327,391	2.59
CGWM Select Global Affinity (R196)	26 October 2016	600,694	1.98
CGWM Select Global Diversity (R133)	27 June 2012	1,895,821	1.76
CGWM Select Global Diversity (SGD HDG) (R135)	25 July 2012	2,497,509	1.13
CGWM Select Global Opportunity (R102)	31 March 2011	7,952,478	4.16
CGWM Select Global Opportunity (SGD HDG) (R136)	25 July 2012	24,014,650	1.34
CGWM Select Opportunity (R103)	31 March 2011	1,233,201	5.32
HSBC Chinese Equity (R190)	17 August 2016	117,519	4.76
HSBC GEM Debt Total Return (R145)	17 July 2013	1,939,470	1.65
HSBC Hong Kong Equity (R204)	12 April 2017	176,737	3.18

### NOTES TO THE FINANCIAL STATEMENTS

For the financial period ended 31 March 2018

### 2. Summary of significant accounting policies

### 2.1 Basis of preparation

The financial statements of the Investment-Linked Funds of the Singapore Branch are presented in Singapore dollar. The financial statements have been prepared on the historical cost basis, except for investments which are carried at fair value.

Where Singapore policyholders are not the only investors in a fund, an apportionment method is applied. This apportionment method is based on Singapore policyholders' unit holdings as a percentage of the total unit holdings of the fund. In the instance that the fund is wholly owned by Singapore investors there is no apportionment method applied.

Customers invested in a fund that went through segregation would have been informed by the Company's customer services department.

### 2.2 Investments

All purchases of investments, which include unit trusts, quoted equities and bonds, are recognised on their trade dates, i.e. the date the commitment exists to purchase the investments. The investments are initially recorded at cost, being the fair value of the consideration given. The attributable transaction costs are recognised in the Capital and Income Account when incurred. Subsequent to initial recognition, the investments are recorded at fair value and the unrealised gains or losses on re-measurement to fair value are taken to the Capital and Income Account. The fair value is determined by using open market valuation at the year-end date.

### 2.3 Amounts received by the funds for creation of units

The amounts received by the funds comprise the gross premiums received by the Singapore Branch (after deducting charges which include bid-offer spread) and switches by the policyholders from other funds.

### 2.4 Amounts paid by the funds for liquidation of units

The amounts paid by the funds for liquidation of units comprise the sale of units in the Investment-Linked Funds for the payment of death claims or surrenders and for switches by the policyholders to the other funds.

### 2.5 *Gains/losses from sale of investments*

All sales of investments are recognised on their trade dates, the date the fund commits to sell the investments. The cost of disposal of investments is determined on the weighted-average cost basis. Realised gains/losses from the sale of investments are taken to the Capital and Income Account.

### NOTES TO THE FINANCIAL STATEMENTS

For the financial period ended 31 March 2018

### 2. Summary of significant accounting policies (continued)

### 2.6 *Management fee*

The annual management charges for each Fund are accrued on a monthly basis and payable to the Singapore Branch.

### 2.7 Income and expenses

Income and expenses are accounted for on an accrual basis. Investment income consists of dividend income, interest income and other income. Dividend income is recognised in the Capital and Income Account when the right to receive payment is established. Interest income from investments and other income are recognised on an accrual basis. For segregated funds, income and expense balances are apportioned monthly based on the Singapore Branch's unit holding at the month end.

### 2.8 Foreign currencies

Foreign currency transactions are translated into the functional currency, British Pound, at exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at the reporting date. Currency exchange differences arising from the settlement of such transaction are recognised in Capital and Income account.

Assets and liabilities are translated from the functional currency into the presentation currency, Singapore dollar, at the closing rate at the balance sheet date, and income and expenses are translated at average exchange rates for the period. Differences in exchange are taken to the Capital and Income Account.

### 2.9 Other debtors and creditors

Other debtors and creditors arise as a result of outstanding settlement of creations and liquidations of units respectively as at period end.